

Doris Ghitelman Earns GRI Credentials

The best real estate agents combine professional knowledge with flawless client service. Doris Ghitelman of William Raveis Real Estate in Southport is such an agent.

In the continuous effort to stay at the top of her profession, Doris Ghitelman recently attended the Graduate Realtor Institute (GRI) for an intensive series of 90 hours of classroom instruction designed to educate real estate practitioners about local, state and national real estate practices.

Classes were taught by leading real estate professionals from around the country and covered subjects from contract law, professional standards, sales and marketing, finance, and risk reduction. When asked whether she recommends the classes, Doris said she found that "they contributed to her increased awareness of current topics important to the real estate professional, such as legal issues, and will allow me to better serve my clients and customers".

For the public seeking an agent, the GRI designation after the agent's name indicates that the individual agent has obtained a foundation of professional educational on which to base the services they provide and hold are members in the National Association of Realtors.

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